

Leon Musolff

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👤 lmusolff.com

ACADEMIC POSITIONS

The Wharton School of the University of Pennsylvania

Assistant Professor (Business Economics and Public Policy)

2023 -

Philadelphia, US

Microsoft Research New England

Postdoctoral Researcher

2022 - 2023

Cambridge, US

EDUCATION

Princeton University

Ph.D. in Economics

2016 - 2022

Princeton, US

Princeton University

M.A. in Economics

2016 - 2018

Princeton, US

University of Oxford (Nuffield College)

M.Phil. in Economics

2014 - 2016

Oxford, UK

University of Oxford (University College)

B.A. in Philosophy, Politics & Economics

2011 - 2014

Oxford, UK

WORKING PAPERS

“Entry into Two-Sided Markets Shaped by Platform-Guided Search” with Kwok-Hao Lee.

“Buying Voters with Uncertain Instrumental Preferences” with Charles Louis-Sidois. R&R at *Theoretical Economics*.

“Algorithmic Pricing Facilitates Tacit Collusion: Evidence from E-Commerce.” Major Revision at *Management Science*.

“Detection of Collusive Networks in E-Procurement” with Bruno Baránek and Vítězslav Titl.

WORKS IN PROGRESS

“Data Transparency and Public Oversight in E-Procurement” with Bruno Baránek and Vítězslav Titl

“The Returns to Targeted Sponsored Search” with Sarah Moshary

AWARDS, HONOURS, FELLOWSHIPS AND GRANTS

AI for Business, \$8,000 award (Project: Reliability and Pricing in Cloud Computing) 2022

Analytics at Wharton, \$6,206 award (Project: Reliability and Pricing in Cloud Computing) 2022

Exemplary Empirics Track Paper (at EC22) 2022

Best Rising Star Paper Prize (at 23rd IIOC) 2022

Princeton University Graduate Fellowship 2016 - 2021

Weiss Fund for Research in Development Economics, \$10,000 award 2020

Marimar & Cristina Torres Prize for Best Third-Year Paper 2019

German National Academic Foundation Scholarship 2013 - 2018

Harold Willis Dodds Merit Fellowship in Economics 2016

ESRC Studentship 2014 - 2016

Departmental Prize for Best Examination Performance (Ranked #3 of 60 Oxford MPhil students) 2015

Hicks-Webb Prize for “Best Overall Performance in Economics” (Ranked #1 of 348 Oxford BA students) 2014

Ranked #1 of 247 in both Preliminary & Final Examinations at Oxford 2011 - 2014

INVITED SEMINARS & CONFERENCES

2023 – ASSA 2023 Annual Meeting (x2)

2022 – The University of Chicago Booth School of Business, University of Pennsylvania, Microsoft Research, Yale University, Yale School of Management, MIT Sloan School of Management, Harvard Business School, Kellogg School of Management, Stanford University, Microsoft Office of Chief Economist, The Wharton School of the University of Pennsylvania, Stanford Graduate School of Business, Columbia Business School, Harvard Kennedy School, 3rd UTMD Conference at the University of Tokyo Market Design Center, Toulouse School of Economics, 20th Annual International Industrial Organization Conference, Twenty-Third ACM Conference on Economics and Computation, Luohan Academy, NYU Stern, UCLA IO Mini-Conference, Harvard-MIT Joint Seminar, Danish Competition Authority

2021 – University of Oxford, Haas School of Business, QuantCo, OpenDoor, Pandora/SiriusXM

TEACHING EXPERIENCE

Intermediate Microeconomics

Teaching Assistant for Prof. Can Urgan

2018 - 2020

Princeton, US

Maths for Economists

Tutor at John Locke Institute

2016 - 2018

Princeton, US

Mathematical Analysis for Economists

Teaching Assistant for Prof. John Wilson

2015

Oxford, UK

Economics for High-School Students

Educational Consultant at CamExpress

2011

Guangzhou, CN

RESEARCH EXPERIENCE

Research Assistant for Prof. Sarah Moshary

2020 - 2021

Research Assistant for Prof. Stephen Morris

2017

Research Assistant for Prof. Johannes Abeler

2015

Research Assistant for Dr. Marcos Vera-Hernandez

2013

PROFESSIONAL ACTIVITIES

Refereeing – *American Economic Review*, *Journal of Political Economy*, *American Economic Journal: Microeconomics*.

ADDITIONAL INFORMATION

U.S. Green Card

Last updated: Jan 19, 2023